

HONORABLE MAYOR, CITY
COUNCIL, AND AGENCY
BOARD

HARRY S. MAVROGENES
LES WHITE

SEE BELOW

FEBRUARY 26, 2007

INFORMATION

SUBJECT: CITY HALL RETAIL RFP UPDATE

On November 22, 2006, the Redevelopment Agency released an RFP to the retail and development community. To ensure the broadest outreach possible for this retail opportunity, the RFP was sent electronically via e-mail and posted on websites of the following organizations: San Jose Redevelopment agency, California Redevelopment Association; and International Council of Shopping Centers. Postcards advertising the release of the RFP were mailed to over 400 retailers and developers.

On December 14, 2006, a pre-submittal meeting was held at the retail site to outline potential opportunities for prospective tenants. Proposals were due on January 31, 2007. A proposal from Centerplate was the only response received. The Centerplate response did not contain any business terms as required by the RFP.

Staff and the City Attorney's office reviewed the proposal and determined that the proposal is non-responsive. On February 13, 2007, Agency staff sent Centerplate a letter informing them of the status of their proposal. Agency and City staffs are evaluating next steps for City Council consideration.

LES WHITE
City Manager

HARRY S. MAVROGENES
Executive Director