

## client success



### Experienced entrepreneurs making industry headlines

#### Newsweek Periscope

##### Medicine: A No-Shot Vaccine

May 28, 2007 issue - If you've popped a quick-melting Listerine strip into your mouth lately, you may have tasted the next big idea in vaccines. Last year Aridis, a San Jose, Calif., biotechnology company, developed a vaccine for rota-virus—a diarrheal disease that kills some 600,000 children worldwide each year—that works at room temperature, and approached Johns Hopkins with the breath-strip idea.

BIOTECH'S MOST RESPECTED NEWS SOURCE FOR OVER 15 YEARS

#### BIO WORLD TODAY

Tuesday, January 6, 2008 THE DAILY BIOTECHNOLOGY NEWSPAPER Volume 19, No. 5 PAGE 1 OF 8

##### Tacere's shRNA Drug for HCV Subject of \$145M Pfizer Deal

By Trista Morrison  
Staff Writer

Tacere Therapeutics Inc. teamed up with Pfizer Inc. to develop and commercialize TT-033, a preclinical hepatitis C drug consisting of three short-hairpin RNAs (shRNAs) delivered within an adeno-associated virus (AAV) protein coat. Mike Catelani, chairman, president and chief financial officer of San Jose, Calif.-based Tacere, said his company will receive an undisclosed up-front payment as well as up to \$145 million in milestone payments from Pfizer. Those milestones are weighted "more to the development side than the commercialization side," Catelani said.

#### Company Selection Criteria

- A credible business and science/technology team
- Area of significant medical or market need
- A proven and profitable market opportunity
- Compelling science and/or technology
- IP assets pending or secured
- Demonstrated financial solvency

The San Jose BioCenter seeks to maintain a balanced and diversified portfolio across the various emerging industry sectors, from drug development, devices, and diagnostics to bioinformatics, biophotonics, nanotechnology, and clean technology.

## new generation facilities



Common Facilities

Public Access

BioCenter Support

Individual Class A wet labs, dry labs, and furnished offices

#### Wet lab suites include:

- 220V outlets
- centralized gas
- centralized RO/DI water
- centralized vacuum
- custom cabinetry
- shelving
- emergency shower
- emergency eyewash station
- emergency power
- equipment room
- fume hood
- flammable storage
- gas cylinder racks
- T1 phone and data ports
- HVAC system w. local alarms
- emergency response system
- hazmat storage cabinets

#### Specialized Instruments

- NMR
- LC/MS
- HPLC
- flow cytometer
- fluorescence microscope
- freeze dryer
- microplate reader
- luminometer
- gel doc

#### Common Instruments

- (partial list)
- analytical balances
  - centrifuges
  - hotplate/stirrers
  - negative 80-degree freezer
  - pH meter
  - thermocycler
  - autoclave/sterilizer
  - dry ice chest

- hot oven
- ice machine
- lab glass washer
- liquid nitrogen storage
- table-top water purifier
- biosafety hoods
- incubators
- inverted microscopes
- UV/VIS spectrophotometer

#### Common Facilities

- CORE ChemLab
- CORE BioLab
- tissue culture facilities
- instrument rooms
- cold room
- business center
- conference rooms
- kitchen & break room
- library
- reception
- shipping & receiving



## sponsors



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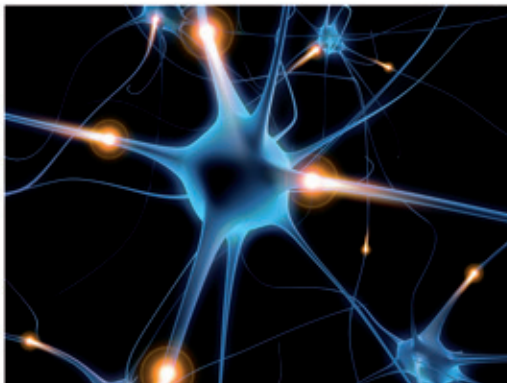


Giving emerging companies that  
*big company advantage*

## ▶ turning innovation into industry



The San Jose BioCenter is a life science and emerging technologies incubator providing state-of-the-art laboratory facilities, specialized research equipment, and best-in-class business support services. Our mission is to provide entrepreneurs with the resources, contacts, and experience they need to commercialize their technology.



**Coming Soon...**  
The BioCenter is expanding to 70,000 sf, adding second-stage lab spaces of 2,000 – 10,000 sf. Applications to reserve lab spaces are now available.



Established in 2004 by the Redevelopment Agency of the City of San Jose and the San Jose State University Research Foundation, the San Jose BioCenter is the first of its kind to provide a comprehensive suite of laboratory and business services in a biotech-ready facility. With a total investment of over \$7.9 million in facilities and equipment, the San Jose BioCenter has evolved into the premier destination location for emerging companies and research scientists alike.

"The BioCenter provides us with that big company advantage which frees us up to focus on our innovation. They handle all the issues of getting us up and running including maintaining and caring for the equipment, front office reception and back office support."  
- Rajeshwar Chhibber, CEO, BrighTex Bio-Photonics

## ▶ expert facility and lab services



The San Jose BioCenter provides a comprehensive suite of facility and laboratory services.

### Lab Services (partial list)

- instrument and facility maintenance and service
- environmental health and safety training and audit
- hazardous materials management
- emergency planning, response, and training
- injury and illness prevention program
- hazardous waste disposal coordination
- permit and compliance management

### Specialized Lab Services

- save time & money: run your own experiments
- customized analytical services
- same day turn-around for 'H Spectra
- trained expert on site
- secure data acquisition

### Facility Services

- space planning and move-in support
- receiving services
- delivery services management
- emergency spill kits and medical kits
- supply and equipment discounts
- waste and recycling services

"With well-equipped labs and a perfect location, the BioCenter is an ideal place to build a business. Being located within the BioCenter has allowed us to put our resources into developing our therapeutic platform rather than duplicating infrastructure."  
- Sara M. Hall, Founder, Director, President & CEO, Tacere Therapeutics, Inc.

## ▶ best-in-class business services

The San Jose BioCenter showcases best-in-class business services and technology for its clients.

### Online Business Portal

- executive rolodex of industry experts
- reference library
- online facility scheduler
- industry events calendar
- chat room



### Internal Industry Workshops and Panels

- fundraising
- marketing
- deal making
- intellectual property
- regulatory issues
- insurance
- instrumentation analysis

### Onsite Pro Bono Office Hours

- accounting and finance
- banking
- business development
- insurance
- legal advice

### Industry Connections

- investors
- potential collaborators & partners
- advisors & mentors



"The BioCenter gives us instant access to critical resources we need to grow. With legal, regulatory and marketing experts, experienced executives, venture capitalists and other investors, and many other key business resources, the BioCenter has everything I need to build my business."  
- Dr. Abi Abitorabi, President & CEO, GIRUS Life Sciences, Inc.